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Why Vantagepoint?

Everyday Users



I'M READY

Melissa Coffey Senior Product Director



Vision's Foundation

- » Vantagepoint is an upgrade from Vision – industry proven
- » Same underlying business logic

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Streamlining & Reimagination

 Considering years of customer requests and feedback

- » Adding efficiency to key processes
- Reimagining features and functionality



Innovation and Automation

- Purposeful innovation to increase value and productivity
- » ICR
- » Natural language interface
- » Fintech and automation
- » AI and ML
- » Integration friendly



Project

Command Center

streamlining the PM

project management

» Simplifying and

experience

functionality

toolset

» Reimagining the

» Track the entire

one place

PMs

resource planning

project lifecycle in

» More intuitive and

visual interface for

» Doubling down on

Dashboards & Analytics

- » Driving informed decision making – right data, right time
- Rich graphical representation of organizational performance data
- » Provide key performance metrics
- Create charts, graphs, lists and more to display data
- » Call attention to key areas
- » Included with core product



User Experience & Interface

- » Fresh modern interface
- » Built with usability in mind
- Reimagined features and improved user flows
- » More powerful and flexible user-defined componentry
- Constantly evolving and improving based on user feedback
- Browser and device agnostic – available on PCs, Macs, tablets
- » Modernized and expanded API

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Innovation and

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Project Command Center

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- Simplifying and streamlining the PM experience
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» Provide key

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graphs, lists and

» Call attention to key

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decision making -

representation of

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Highlights to Empower All Users

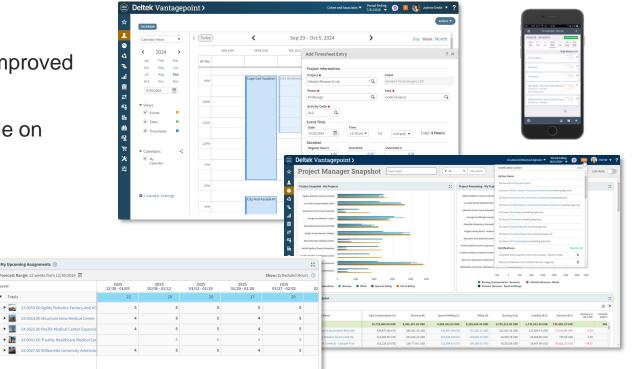


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Modern Interface Focused on User Experience

- » Built with usability in mind
- » Reimagined features and improved user workflows
- Browser agnostic available on PCs, Macs, tablet



Notification Center

- Clear visibility into reminders and tasks and alerts that are awaiting your attention
- » Notifications prompt users to take next step in workflow

1	Deltek Vantagepoint >					Accutera Arc	hitects & Engineers 🔻	Period Ending 08/31/2024 V	D 🕎 (Pat Hill
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		438,875.00 USD 314,600.00 USD	286,892.58 USD 253,694.22 USD	310,807.58 US 252,944.24 US		151,982.42 USD 60,905.78 USD	25,000.00 USD	-23,915.00 USD 749.98 USD		



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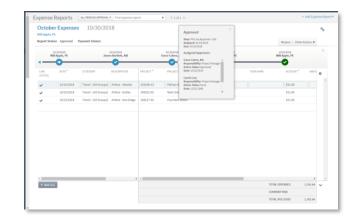
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Calendar Time Entry

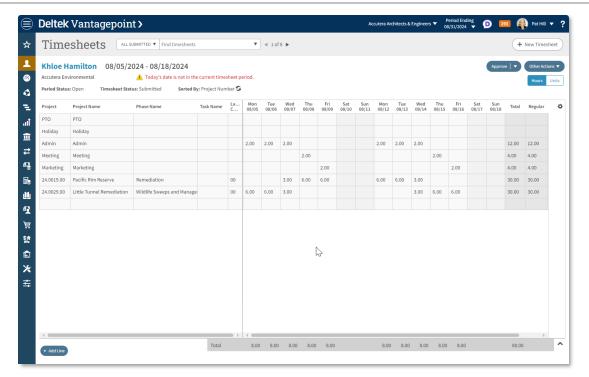
Mobile Entry



Robust Approvals

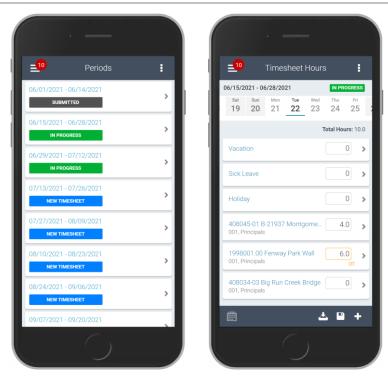
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- » Expanded approval functionality consistent with Expense approvals
- » Optional start and end times by day or by project
- » User defined fields in Timesheets
- Automatic updates of hours associated with company holidays
- Automatic prefill for hours associated with approved absence requests



	Deltek Vantagepo	Dint > Cohen and Associates - Period Ending D 🧕 👔	JoAnne Smith 🔻 ?
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⊥ ⊘	Calendar Views 🔻	< Today < Sep 29 - Oct 5, 2024 > Dat	y Week Month
4	< 2024 >	SUN 9/29 MON 9/30 TUE 10/1 Add Timesheet Entry	? ×
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₩	Calendar	1PM Hours must add up to duration above.	
		2PM	**
	Calendar Settings	City Hall Facade Re	Save Cancel
		зри	

- » Calendar Timesheet entry
 - » Employees can drag and drop recent projects or projects currently planned to create new Timesheet Entry
 - » Create timesheet record from activity
 - » Validations honored



- » More intuitive with less clicks
- » Start and end times
- » Approvals
- Biometric authentication with fingerprint or face recognition to login
- » View all timesheets needing approval

Deltek

Streamlined Expense Entry

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Accurate Expense Entry plus Credit Card Matching Improved Mobile Experience Intelligent Character Recognition

Deltek.

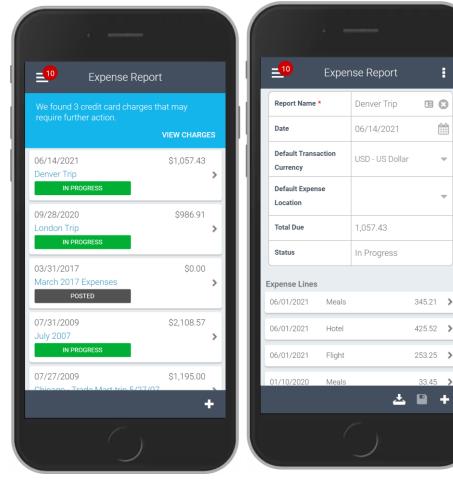
Streamlined Expense Entry

- » Clear approval timeline displaying where the expense report sits in approval process
- » Automatically match credit card charges with expense items
- Expense category support for default account associated with promotional projects
- > Utilize expense location to aid in accurate tax input on expense reports

	se Repo	Find expense report		All In Progress		2 of 4 🕨					T	ew Expense
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1							0.00	a.			0.00	-

Streamlined Mobile Expense Entry

- Matching credit card charges with expense items and/or receipt records
- Biometric authentication with >> fingerprint or face recognition to login
- » Auto add expense line to streamline new expense report
- Usability improvements including **>>** easier entry of dates and memo fields



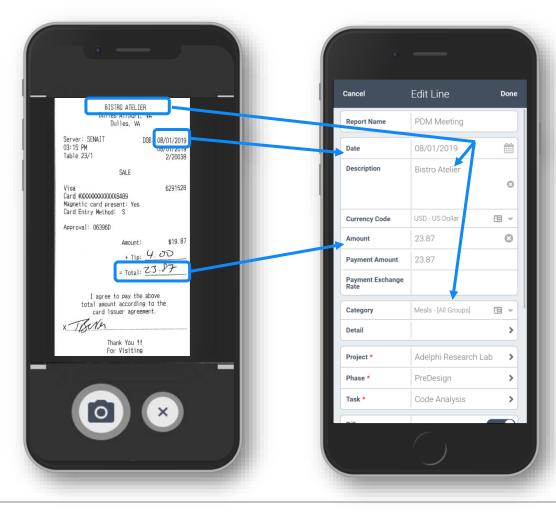
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Streamlined Mobile Expense Entry

- » ICR = Intelligent Character Recognition
 - » Reads text from images, and translates to data to populate fields
 - » Utilizes machine learning to get "smarter" over time
- » Populate and start an expense report from a receipt using ICR



Dashboards Provide Clear Visibility to All Employees

My Time Analysis - YTE)							\$
								۵ (۱
Employee	Direct	Indirect	Total Hours	PTO Hours	Marketing Hours	Non Billable Hours	Admin Hours	Holiday Hours
TOTALS	785.00	547.00	8.00	0.00	76.00	0.00	375.00	48.00
Pat Hill	785.00	547.00	8.00	0.00	76.00	0.00	375.00	48.00

My Utilization

recast Range: 12 weeks from 12/30/2024 🕅					Show: Scheduled Hou	ırs (
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	ROJECT	NUMBER & NAME	CLIENT	NAME		PRO	JECT MANAGER NA	ME	START DATE		
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63 (32002003	6 Adelohi Research Lab	BioMe	d Technologies ITD		Willia	am Berry PF				
My Activities 🛈	+ New	Activity					:	: :			
Today 💌							Show Completed	ł			
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2/10/2023 02:00 pr	S 1	One on One Meeting	2	Dinesh Sheth	Z						

My Projects/ My Activities

Deltek

Dashboard: My Utilization

- » Dashboard provide clear visibility into individual's past utilization ratios
- Employees can easily understand analysis of indirect hours impacting utilization ratios

М	y Dashb	oard	nd Project		T A	II 🔻 56	5 records				E	dit Mode:
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		ents () (s from 12/30/2024	a .						Show: Scheduled Ho		My TID OBILIZATION	
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	ivities + Add	Activity									24.0023.00 Edwards Center Foyer Remo	adel
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Dashboard: My Assignments

» Billable staff can easily monitor upcoming tasks and which projects they are currently planned in the weeks and months ahead

My Dashb	oard Find Pro	ject		▼ 565	records				Edit M
My Upcoming Assignme	nts ①							×	My YTD Utilization
Forecast Range: 12 weeks	s from 12/30/2024 😰						Show: Scheduled H	surs 🕕	
Level		2025 12/30 - 01/05	2025 01/06 - 01/12	2025 01/13 - 0	1/19 01	2025 1/20 - 01/26	2025 01/27 - 02/02	02	58.93%
▼ Totals		22	20		20	17	20		56.95%
► 🙀 23.0059.00 Ag	gility Robotics Factory And	HQ 5		5	5	5	5		
	ountain View Medical Cent	er 4		5	5	4	5		My Active Projects
► 100 24.0025.00 Pa	icific Medical Center Expan	isic 4		5	5	4	5		
► 1 24.0042.00 Tr	uality Healthcare Medical	Cer		5	5	4	8		Project
► 1 24.0027.00 W	illamette University Admis	sio 4		5	5	4	5		
-									24.0049.00 High Plain Elementary 24.0047.00 Kendall Yards Site Assessment F
									24.0046.00 Autumn Lane Green Power
									24.0045.00 East Don Trail Remediation
14									
Mu Time Analusis - VTD		3						.,	24.0044.00 McGregor Reservoir Erosion Pro 24.0034.00 Lotus and Bean Roasters Remos
4 My Time Analysis - YTD) (C	,					×	24.0044.00 McGregor Reservoir Erosion Pro
								۲ ک	24.0044.00 McGregor Reservoir Erosion Pro 24.0034.00 Lotus and Bean Roasters Remov
Employee	Direct in	direct Total Hours	PTO Hours 1	Marketing Hours	Non Billable Ho	iurs Admin I		۲ ک	24.0044.00 McGregor Reservoir Erosion Pro 24.0034.00 Lotus and Bean Roasters Remo 24.0033.00 Pratt institute Arts Center
Employee TOTALS	785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday	۲ ک	24.0044.00 McGregor Reservoir Erosion Pro 24.0034.00 Lotus and Bean Roasters Remov 24.0033.00 Pratt Institute Arts Center 24.0032.00 Mid Valley Family Healthcare
Employee	785.00 5				0.	.00 3	Hours Holiday	🛃 🔻	24.0044.00 McGregor Reservair Erosion Pro 24.0034.00 Lotus and Bean Roasters Remod 24.0033.00 Pratt Institute Arts Center 24.0032.00 Mid Valley Family Healthcare 24.0031.00 Grady's Family Fun Park Remod
Employee TOTALS	785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday	 T Hours 48.00 	24.0044.00 McGregor Reservair Erosion Pro 24.0034.00 Lotus and Bean Roasters Remod 24.0033.00 Pratt Institute Arts Center 24.0032.00 Mid Valley Family Healthcare 24.0031.00 Grady's Family Fun Park Remod 24.0030.00 WinSport E-Survey Development
Employee TOTALS	785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday	 T Hours 48.00 	24.0044.00 McGregor Reservoir Erosion Pro 24.0034.00 Lohus and Bean Roasters Remo 24.0033.00 Pract institute Arts Center 24.0033.00 Final Walley Family Fun Park Remo 24.0031.00 Grady 5 family Fun Park Remo 24.0031.00 Grady 5 family Fun Park Remo 24.0032.00 WinSport E-Survey Developmen 24.0029.00 Little Tunnel Remoliation
Employee TOTALS Pat Hill	785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday	3 (T) Hours 48.00 48.00	24.0044.00 McGregor Reservoir Enclose Pro 24.0034.00 Lothur and Bene Roarten Remo 24.0033.00 Pratt Institute Arts Center 24.0032.00 Globally Family Fuer Healthcare 24.0031.00 Globally family Fuer Park Remod 24.0030.00 Windport E. Survey Development 24.0020.00 Util Funnel Remodiation 24.0025.00 Dresence Medical Center Remod
Employee TOTALS	785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday 75.00	 T Hours 48.00 48.00 23 	24.0044.00 McGregor Reservoir Erosion Pro 24.003A.00 Lofus and Bene Roasters Remod 24.0033.00 Pratt Institute Arts Center 24.0031.00 Grady's Family Frun Park Remod 24.0031.00 Grady's Family Frun Park Remod 24.0030.00 WinSport E-Survey Developmer 24.0025.00 Little Tunnel Remodation 24.0025.00 Vision Medical Center Remod 24.0027.00 Visionet Medical Center Remod
Employee TOTALS Pat Hill My Activities ③ Next 30 Days ▼	785.00 5 785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday	 T Hours 48.00 48.00 23 	24.0044.00 McChegor Reservoir Erosion Pro 24.0034.00 Lottus and Bean Reasters Remo 24.0033.00 Pratt Institute Art Center 24.0032.00 Mid Valley Family Fuel McCare 24.0032.00 Mid Valley Family Fuel Nak Remod 24.0032.00 Crady's Family Fuel Nak Remod 24.0020.00 Utilize Tunnel Remodiation 24.0025.00 Utilize Tunnel Remodiation 24.0025.00 Presence Medical Center Remo 24.0027.00 Williamette University Admisioo 24.0026.00 Hazel Creek II0/294 Interchang
Employee TOTALS Pat Hill My Activities ①	785.00 5 785.00 5	47.00 8.00	0.00	76.00	0.	.00 3	Hours Holiday 75.00	 T Hours 48.00 48.00 23 	24.0044.00 McGregor Reservoir Erosion Pro 24.0034.00 Lotus and Bean Reasters Remo 24.0033.00 Prarti Institute ArtS Center 24.0032.00 Mid Valley Family Feasily Healthcare 24.0032.00 Mid Valley Family Feasily Healthcare 24.0030.00 WinSport E-Survey Developmer 24.0020.00 Utile Tunnel Remodiation 24.0020.00 Utile Tunnel Remodiation 24.0027.00 Williamette University Admission 24.0027.00 Williamette University Admission 24.0025.00 Proteins McGleal Center Expansion 24.0025.00 Proteins McGleal Center Expansion

Reporting Favorites

- Easier to build reports including defining the right data and format
- >> Users can easily focus on running favorite reports created by them or their administrator

	0		
E Deltek Vantagepoint >			Cohen
Reporting			
FAVORITES REPORTS RUNNING ARCHIVED			
OPTIONS NAME ①	BASED ON	TYPE	RECORDS
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Accounts Receivable Aging *	AR Aging	Accounts Receivable	
Accounts Receivable Aging by PM *	AR Aging	Accounts Receivable	
Activities	Activity Summary	Activity	Records Selected
Balance Sheet Current Vs Prior	Balance Sheet	General Ledger	
Budget Vs Actual Project Summary *	Project Earnings	Project	
Client Activity Status *	Client Employee Assign and Activity Statu	us Firm	
Client Status Report	Firm Employee Assignment and Activity S	Status Firm	Client Responsibilit
Employee Sales Credit Report *	Sales Credit	Employee	
Future Forecast	Project Forecast	Project	Records Selected
GAAP Consolidated Balance Sheet *	Consolidated Balance Sheet	Consolidated GL	
GAAP Consolidated Income Statement *	Consolidated Income Statement	Consolidated GL	
IFRS Consolidated Balance Sheet *	Consolidated Balance Sheet	Consolidated GL	
IFRS Consolidated Income Statement *	Consolidated Income Statement	Consolidated GL	

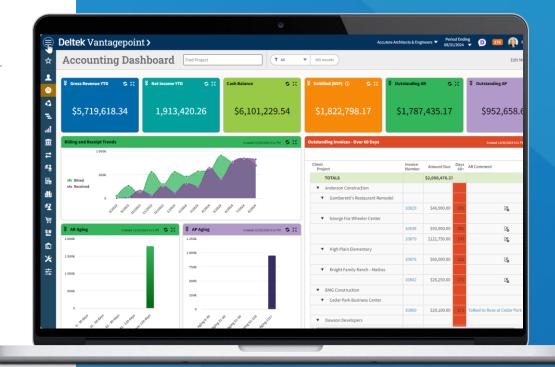
Recap

- Modern interface with focus on user experience provides delightful experience for user
- » Easy timesheet entry provides tools for accurate and timely completion
- Intelligent character recognition automate expense report creation
- » Dashboards provide clear visible to all users

My Projects Find Project		E C All V All C All records										
Snapshot - My Active Projects Contract Bitled Urbitled (NP) 0 1596.178 USD 0 1M 22M 3M		ty Projects	ء ار	X	t Fee Multiplier	- му Projects 3.82	6 x	6M	lans - Snapshot			
¥ My Projects									a jib	ETC	EAC	
Project Number & Name	Client	Contract	Spent	% Spent	Billed 💊	% Billed	Unbilled (WIP)	Planned Hours	JTD Hours	Remaining	Pri Pri	
TOTALS		\$3,281,150	\$2,438,730		\$1,830,288		\$598,178	13,289.00	8,029.00	3,105.00	20.2	
23.0047.00 Glendale Elementary Remodel	Anderson Construction	\$196,100	\$42,707	21.78	\$0	0.00	\$42,707	945.00	150.00	480.00	25.3	
23.0059.00 Agility Robotics Factory And HQ	Dawson Developers	\$314,600	\$0	0.00	\$0	0.00	\$0	1,432.00	0.00	532.00	0.0	
23.0037.00 West Linn Elementary Extension	WSE Construction	\$427,000	\$287,248	67.27	\$74,570	17.46	\$212,678	1,440.00	420.00	540.00	17.3	
23.0022.00 Knight Family Ranch - Madras	Anderson Construction	\$375,000	\$288,382	76.90	\$131,316	35.02	\$123,066	1,240.00	730.00	270.00	8.1	
23.0024.00 Corvallis Family Medical Clinic	Providence Medical Group	\$358,650	\$265,320	73.98	\$138,893	38.73	\$105,127	1,310.00	720.00	370.00	15.7	
77.0010.00 Lincola Elementari Bernadal K	WCC Construction	¢103 000	\$100.026	102.72	¢107 AE7	102.11	¢n	1.035.00	00 4 30	161.00	0,n [*]	
AR - My Projects				X Un	billed (WIP) - M	y Projects					ж	
2001:	AR Amou		dal: \$71.600.05	-	Albany High S Astoria High S Canby High S	chool Expansio	n					

Vantagepoint Commitment

- » Strong roadmap; solid strategy
- » Vantagepoint will be unmatched in the market
- » In totality, there is not a better product out there, purpose-built for your industry
- » We are committed to you, your businesses and your industry
- All organizations will benefit from the value Vantagepoint brings
- » Vantagepoint is an evolution that will help future-proof your business



Deltek.

Thank You!

vantagepoint@deltek.com

