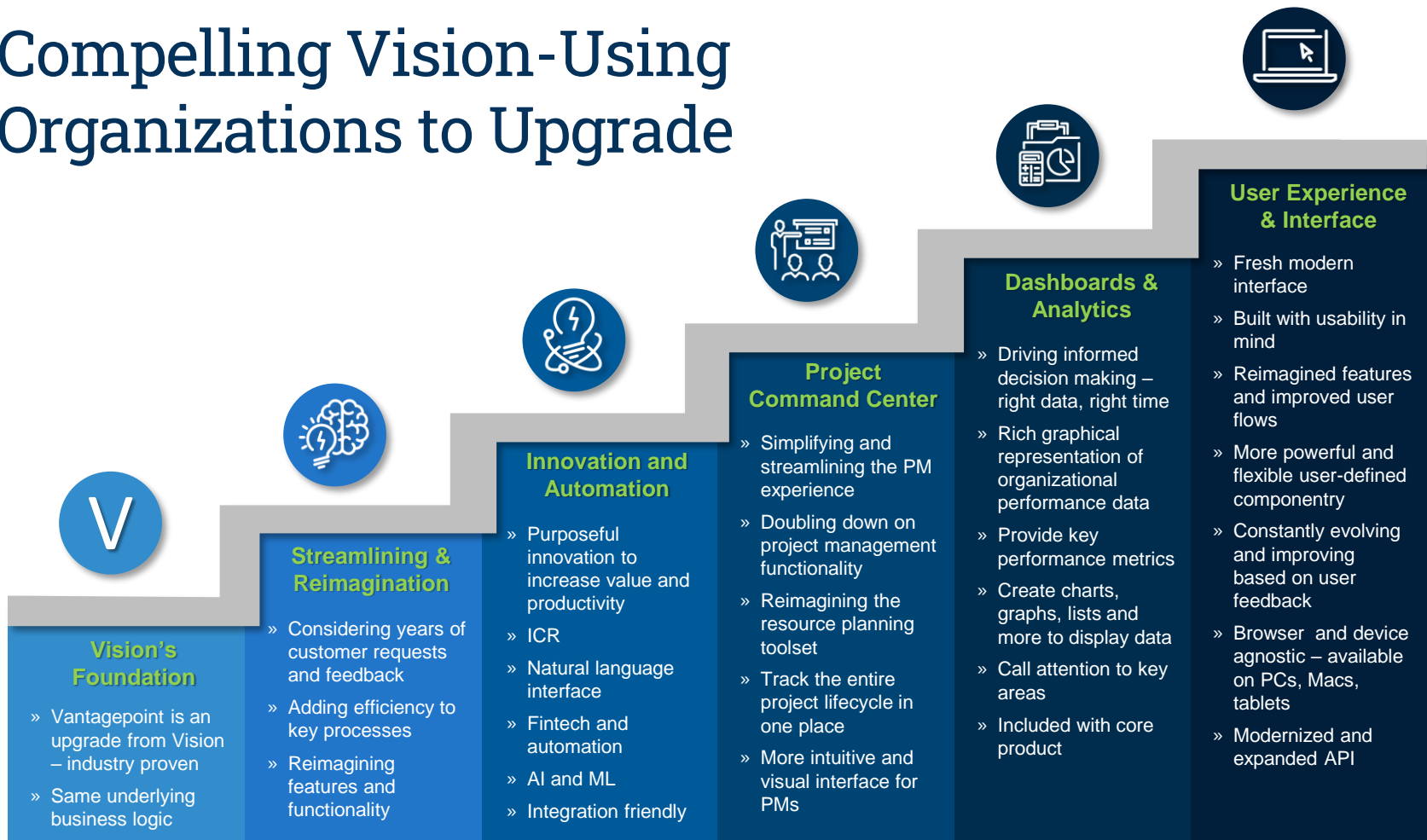# Why Vantagepoint?

Everyday Users

Deltek

Melissa Coffey
Senior Product Director

Compelling Vision-Using Organizations to Upgrade

Vision's Foundation
» Vantagepoint is an upgrade from Vision – industry proven
» Same underlying business logic

Streamlining & Reimagination
» Considering years of customer requests and feedback
» Adding efficiency to key processes
» Reimagining features and functionality

Innovation and Automation
» Purposeful innovation to increase value and productivity
» ICR
» Natural language interface
» Fintech and automation
» AI and ML
» Integration friendly

Project Command Center
» Simplifying and streamlining the PM experience
» Doubling down on project management functionality
» Reimagining the resource planning toolset
» Track the entire project lifecycle in one place
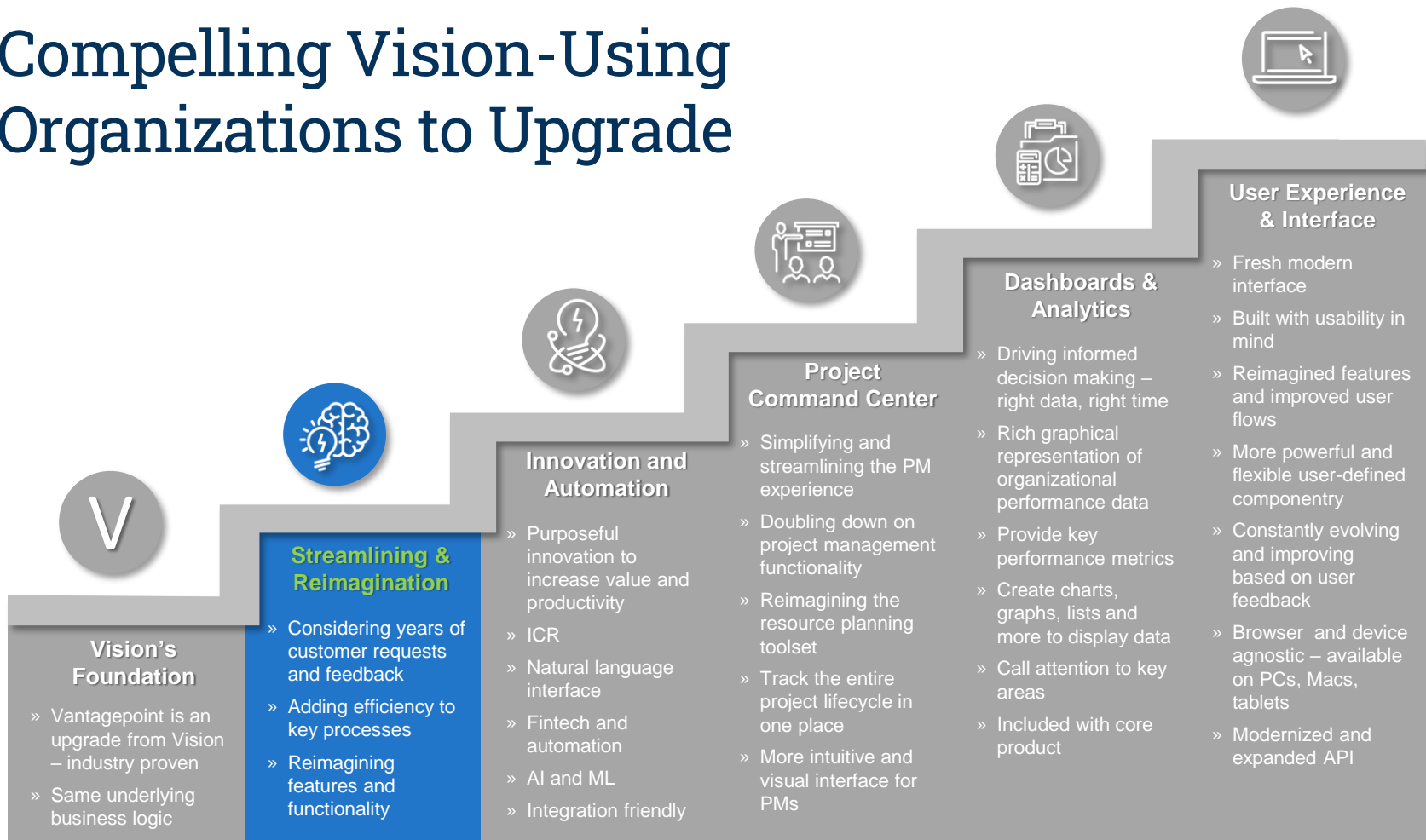» More intuitive and visual interface for PMs

Dashboards & Analytics
» Driving informed decision making – right data, right time
» Rich graphical representation of organizational performance data
» Provide key performance metrics
» Create charts, graphs, lists and more to display data
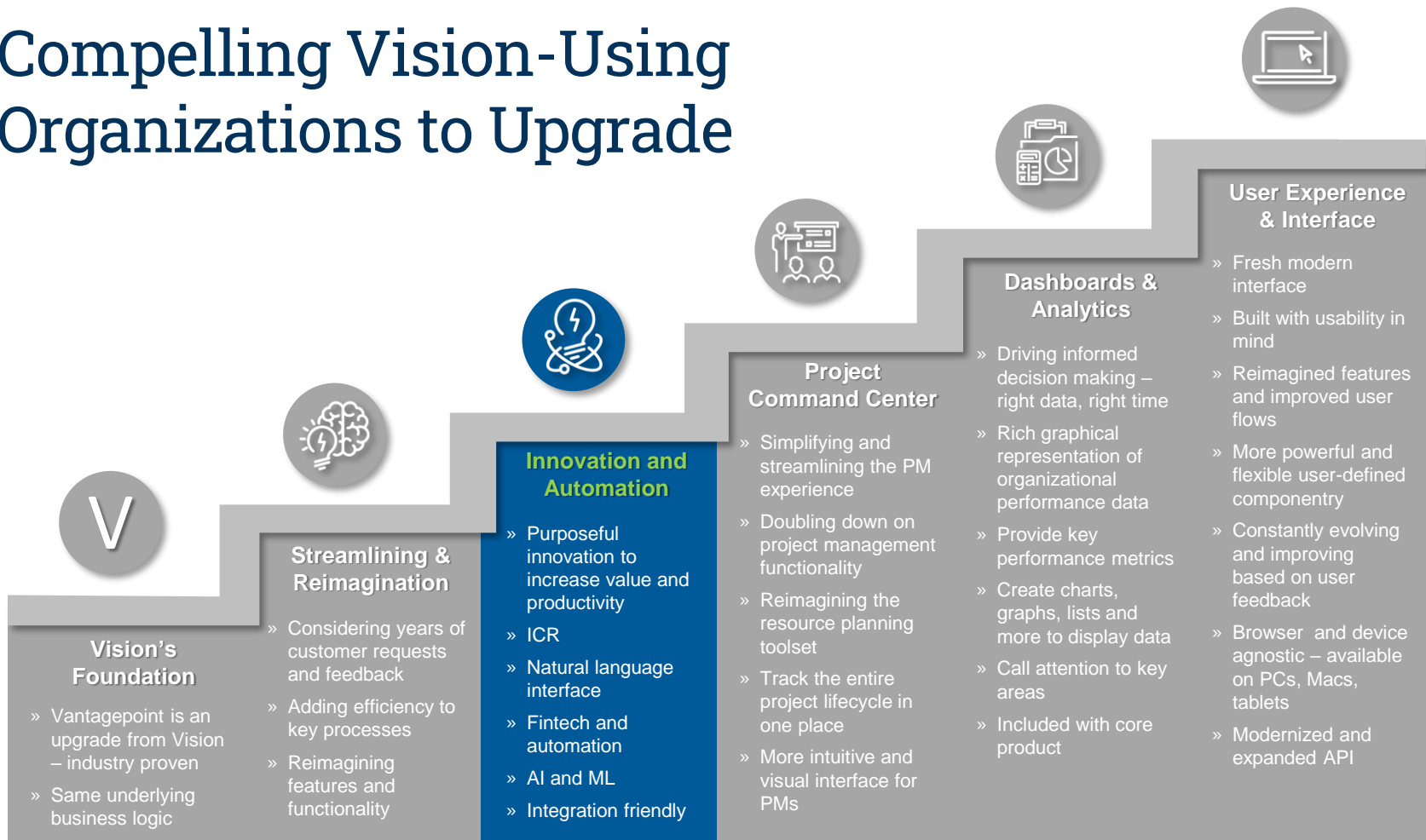» Call attention to key areas
» Included with core product

User Experience & Interface
» Fresh modern interface
» Built with usability in mind
» Reimagined features and improved user flows
» More powerful and flexible user-defined componentry
» Constantly evolving and improving based on user feedback
» Browser and device agnostic – available on PCs, Macs, tablets
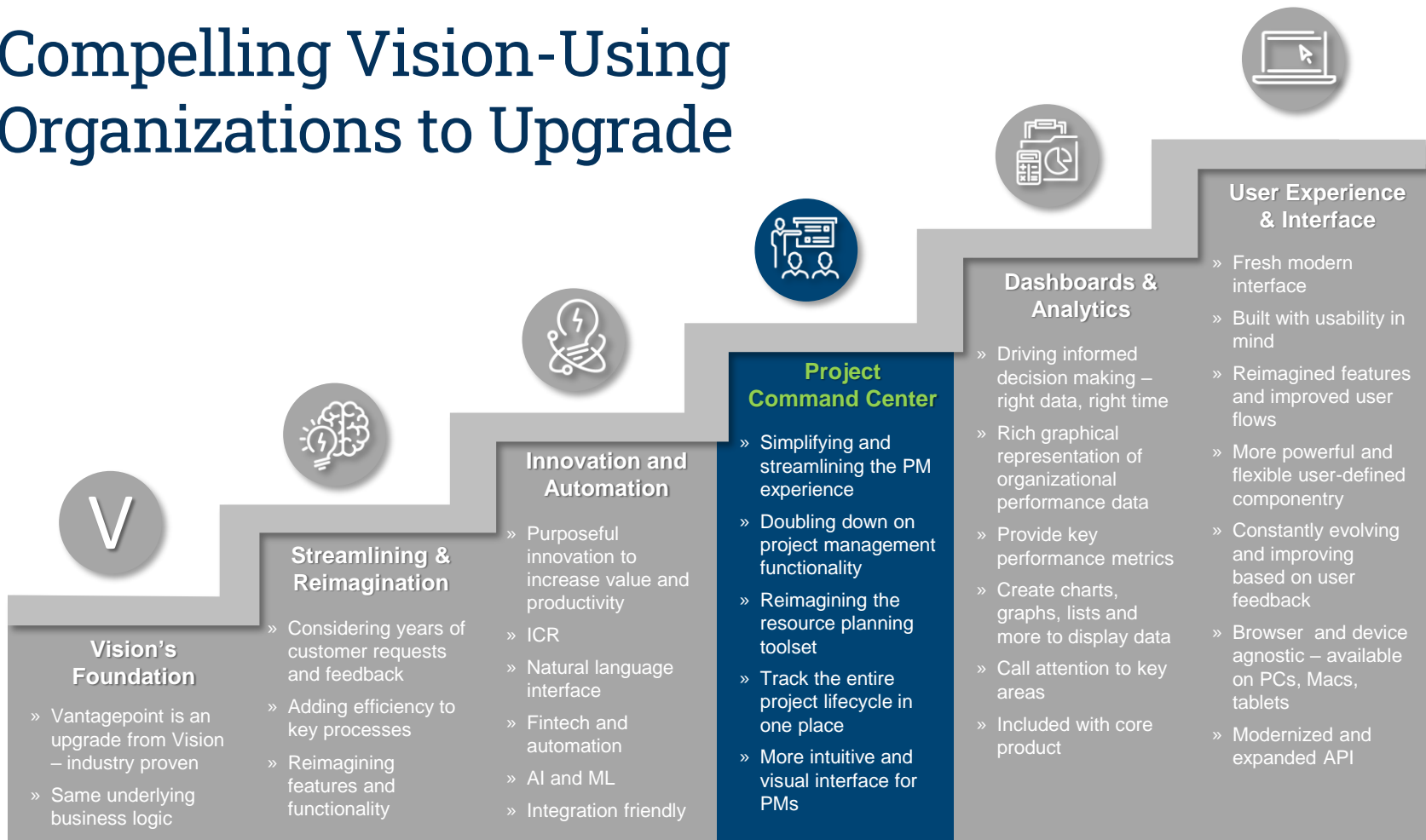» Modernized and expanded API

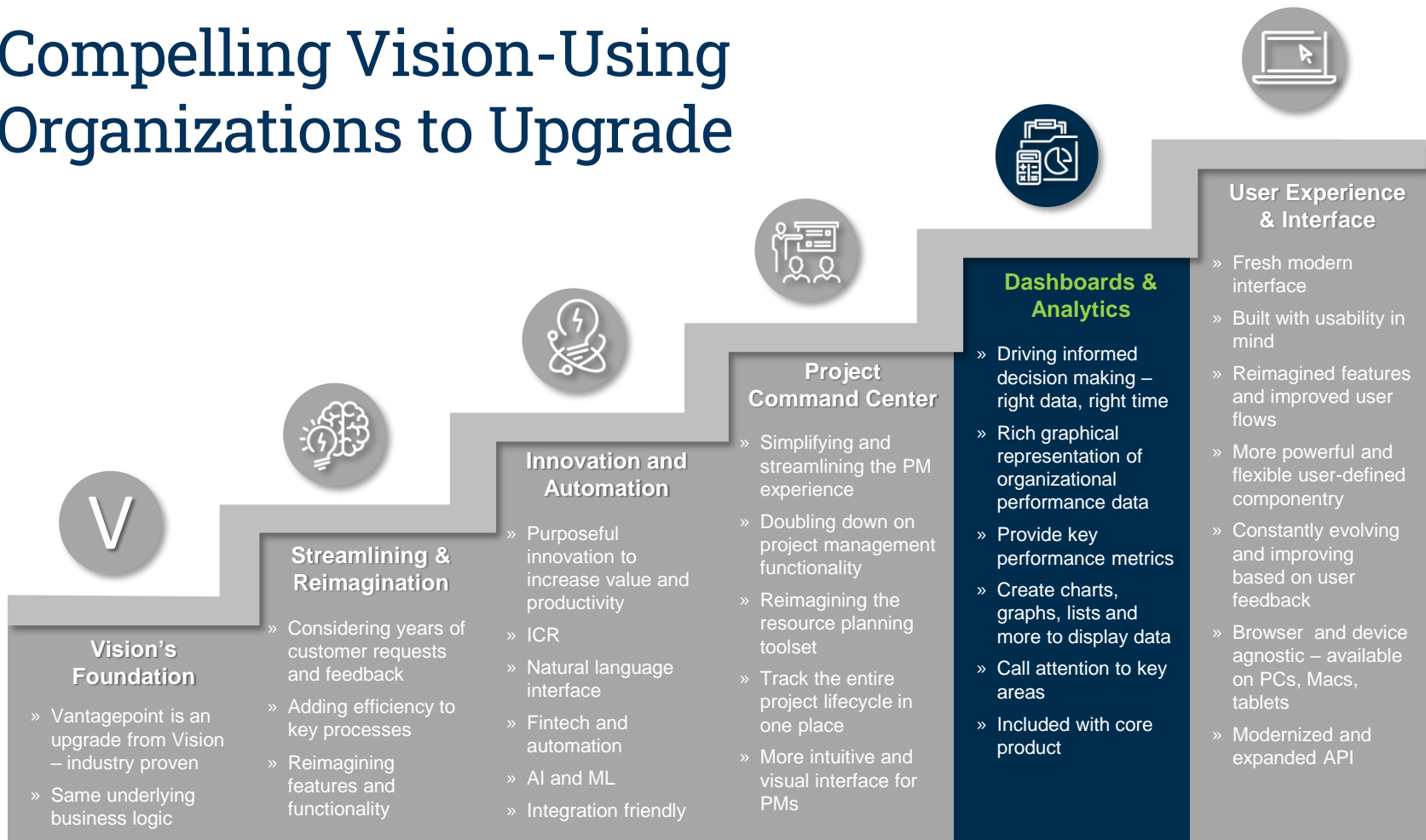Deltek.

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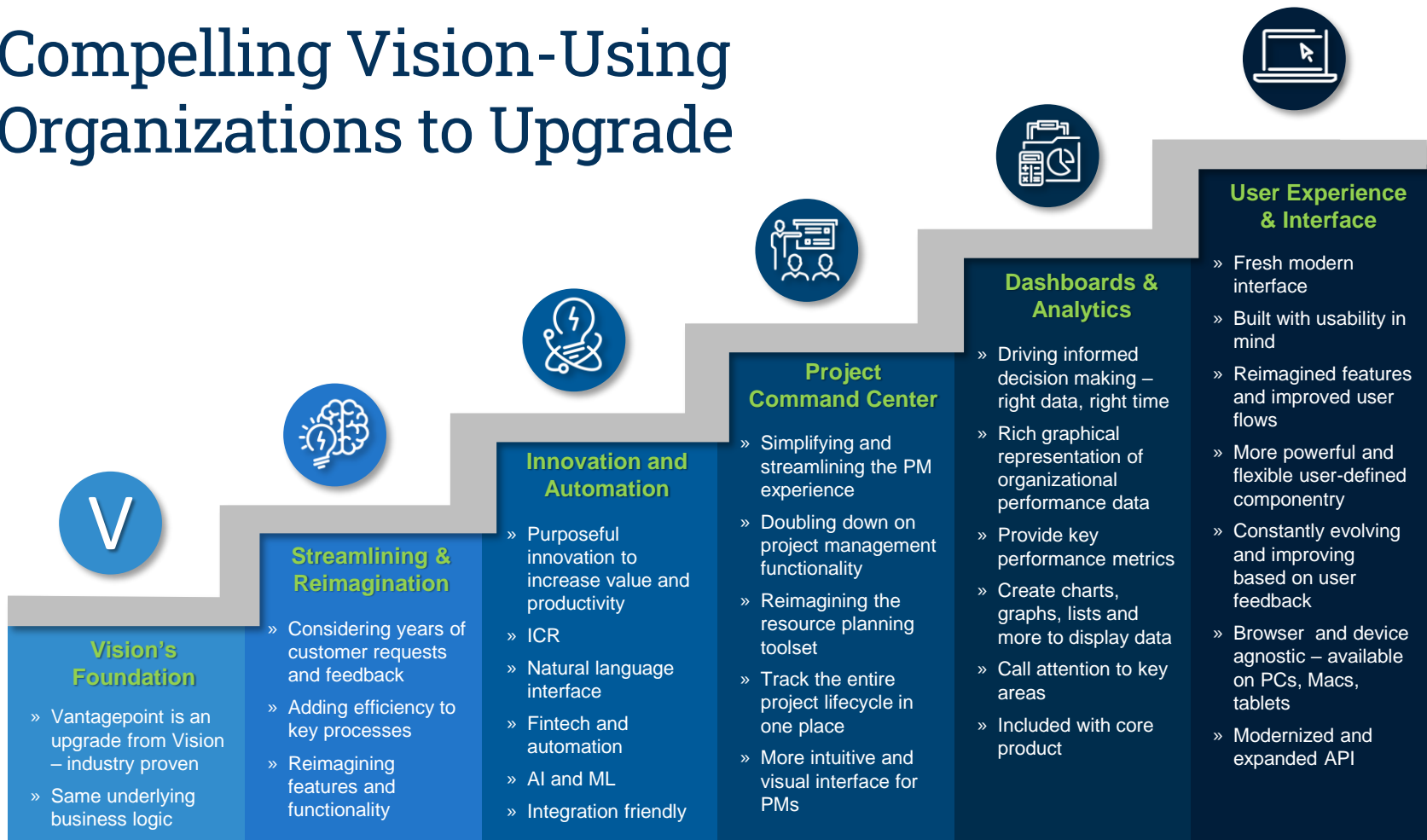» More intuitive and visual interface for PMs

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Highlights to Empower All Users

Modern Interface with Focus on User Experience

Easy Timesheet Entry for Accurate, Timely Completion

Streamlined Expense Entry

Clear Visibility into Key Metrics including Utilization

Modern Interface Focused on User Experience

» Built with usability in mind

» Reimagined features and improved user workflows

» Browser agnostic – available on PCs, Macs, tablet

Notification Center

» Clear visibility into reminders and tasks and alerts that are awaiting your attention

» Notifications prompt users to take next step in workflow

Easier Time Entry for All Users

Calendar Time Entry

Mobile Entry
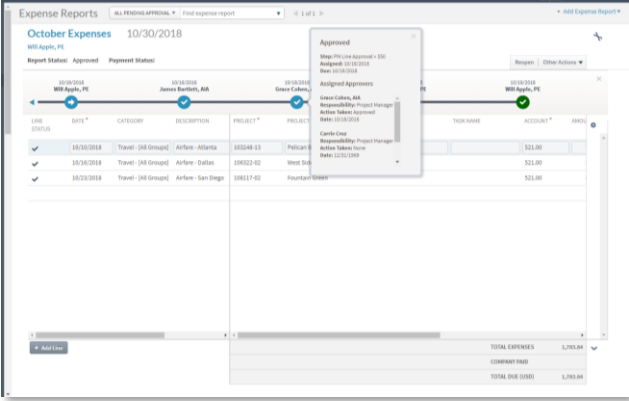
Robust Approvals

Easier Time Entry for All Users

» Expanded approval functionality consistent with Expense approvals

» Optional start and end times by day or by project

» User defined fields in Timesheets

» Automatic updates of hours associated with company holidays

» Automatic prefill for hours associated with approved absence requests

Easier Time Entry for All Users

» Calendar Timesheet entry

   » Employees can drag and drop recent projects or projects currently planned to create new Timesheet Entry

   » Create timesheet record from activity

   » Validations honored

Easier Time Entry for All Users
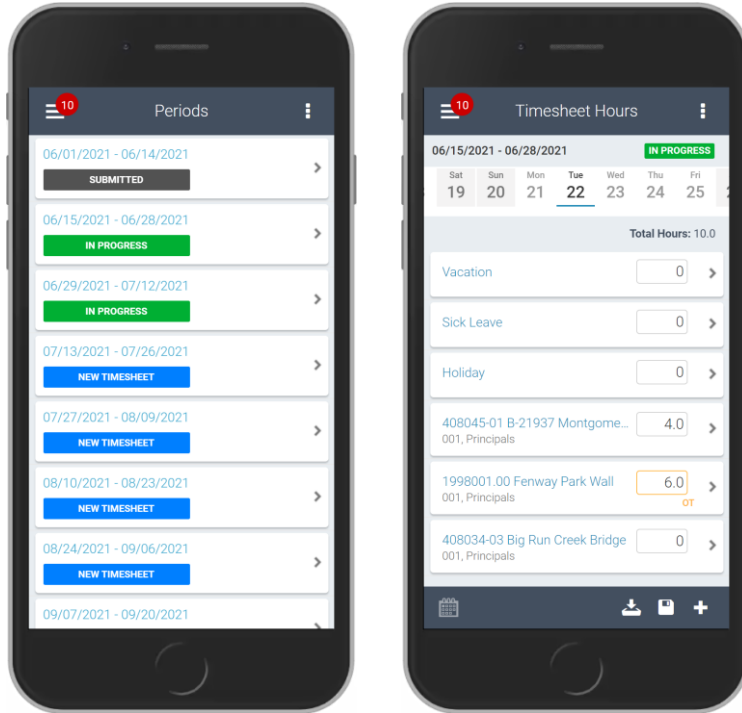
» More intuitive with less clicks

» Start and end times

» Approvals

» Biometric authentication with fingerprint or face recognition to login

» View all timesheets needing approval

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Streamlined Expense Entry

Accurate Expense Entry plus Credit Card Matching

Improved Mobile Experience
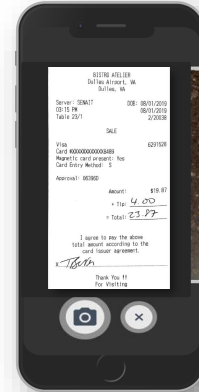
Intelligent Character Recognition

Streamlined Expense Entry

» **Clear** approval timeline displaying where the expense report sits in approval process

» Automatically match credit card charges with expense items

» Expense category support for default account associated with promotional projects

» Utilize expense location to aid in accurate tax input on expense reports

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Streamlined Mobile Expense Entry

» Matching credit card charges with expense items and/or receipt records

» Biometric authentication with fingerprint or face recognition to login

» Auto add expense line to streamline new expense report

» Usability improvements including easier entry of dates and memo fields
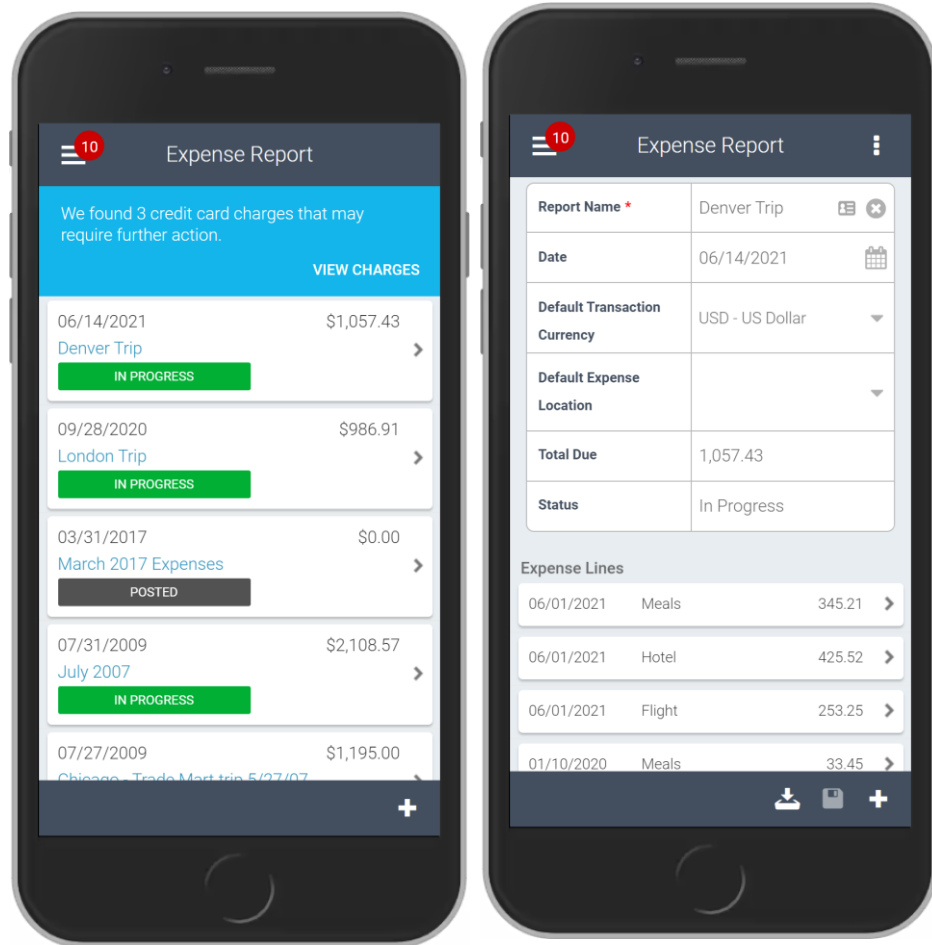
Streamlined Mobile Expense Entry

» ICR = Intelligent Character Recognition

  » Reads text from images, and translates to data to populate fields

  » Utilizes machine learning to get "smarter" over time

» Populate and start an expense report from a receipt using ICR
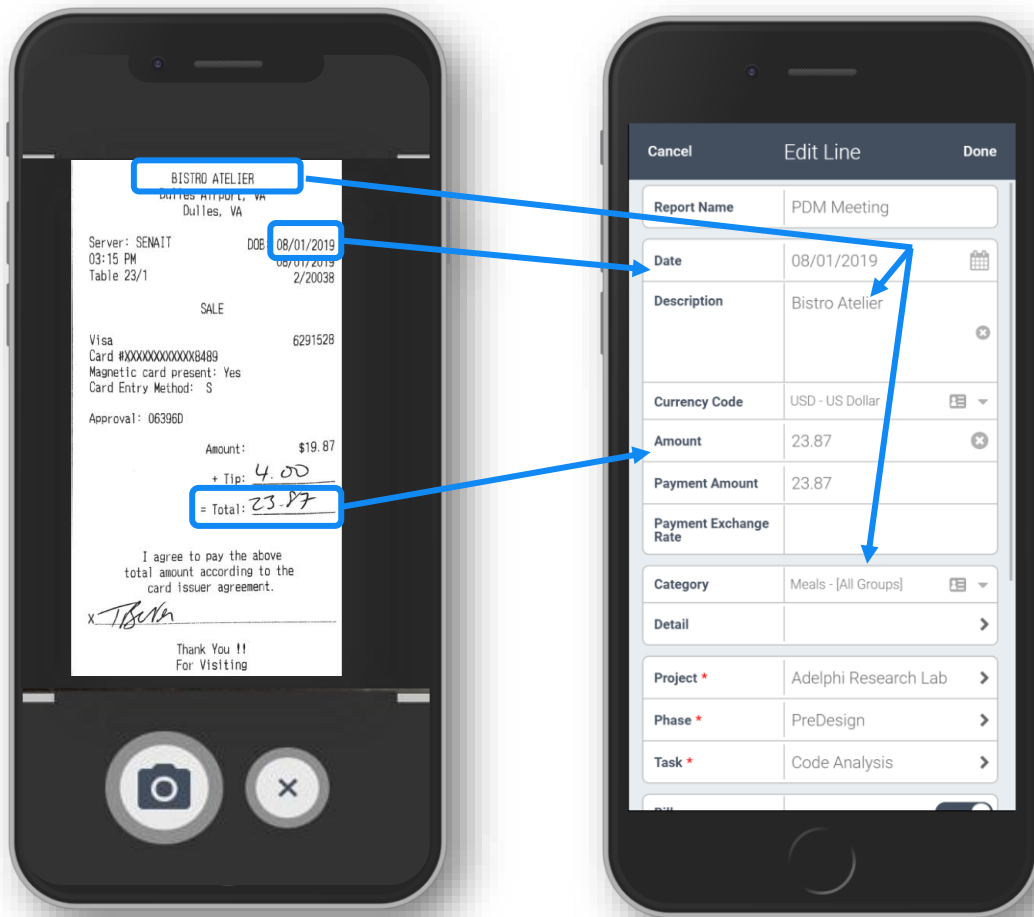
Dashboards Provide Clear Visibility to All Employees

My Utilization

My Assignments

My Projects/ My Activities

Dashboard: My Utilization

» Dashboard provide clear visibility into individual's past utilization ratios

» Employees can easily understand analysis of indirect hours impacting utilization ratios
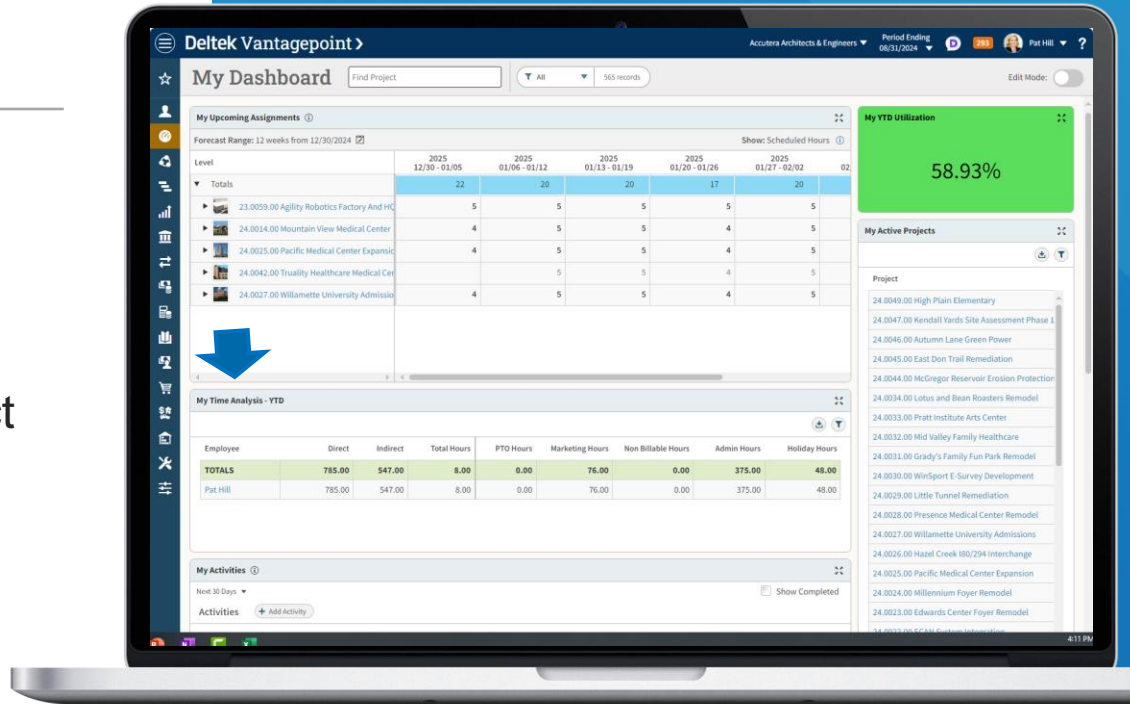
Dashboard: My Assignments

» Billable staff can easily monitor upcoming tasks and which projects they are currently planned in the weeks and months ahead

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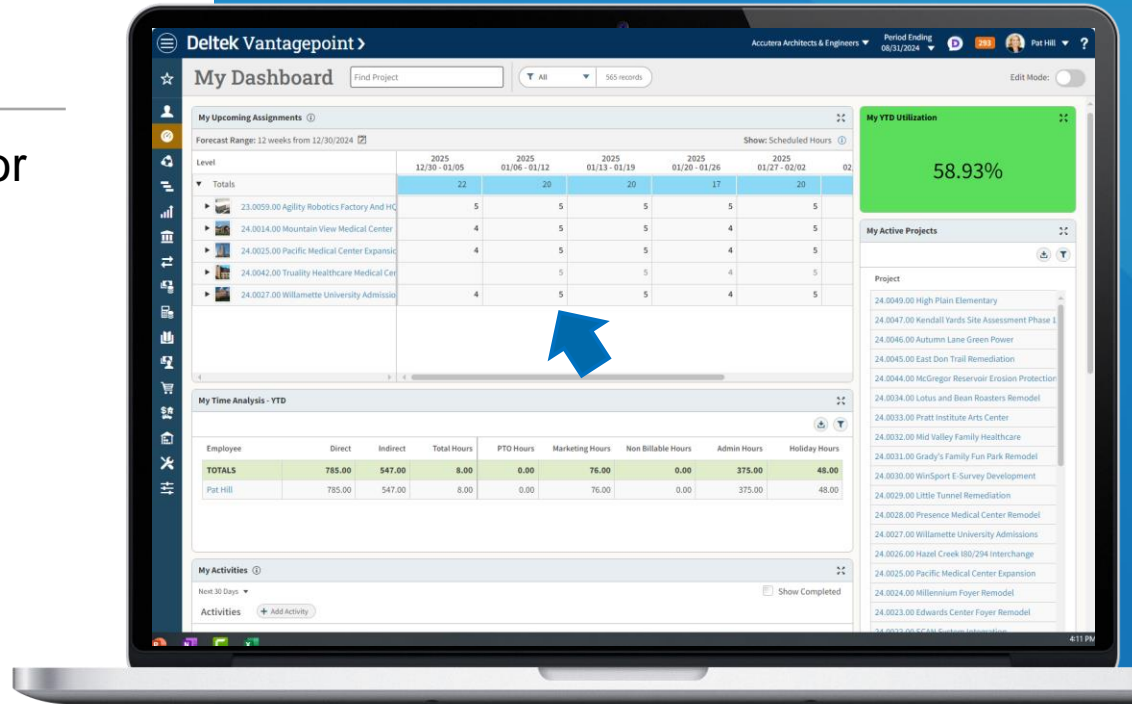
Reporting Favorites

» Easier to build reports including defining the right data and format

» Users can easily focus on running favorite reports created by them or their administrator

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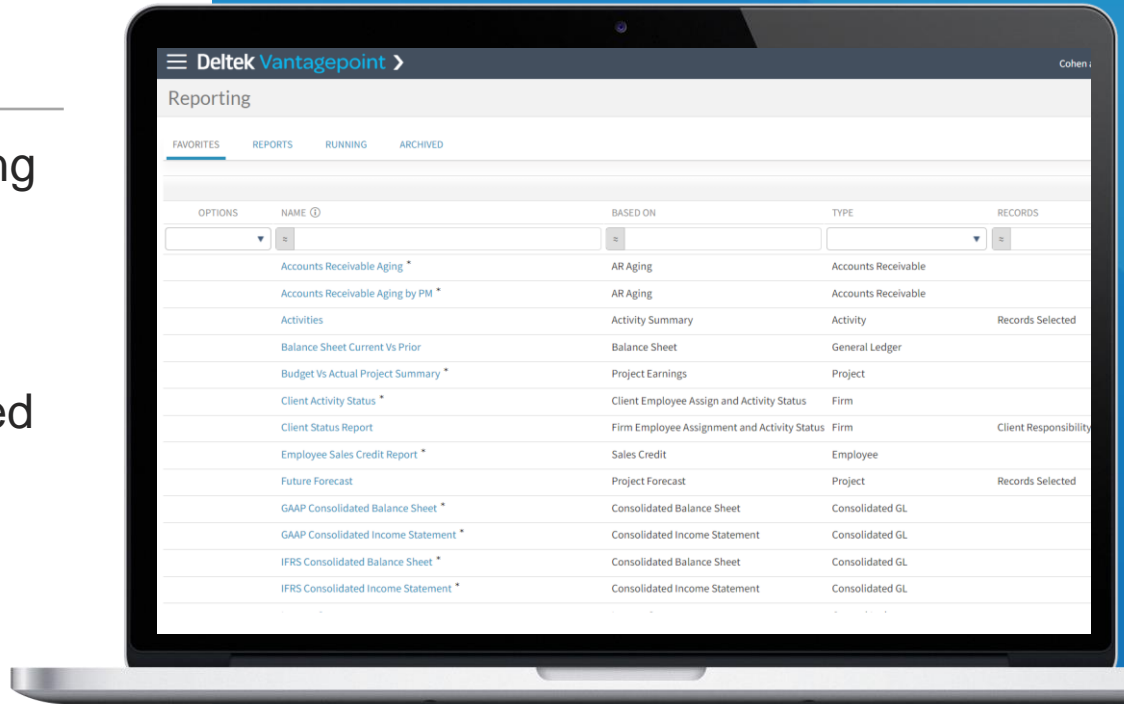
Recap

» Modern interface with focus on user experience provides delightful experience for user

» Easy timesheet entry provides tools for accurate and timely completion

» Intelligent character recognition automate expense report creation

» Dashboards provide clear visible to all users

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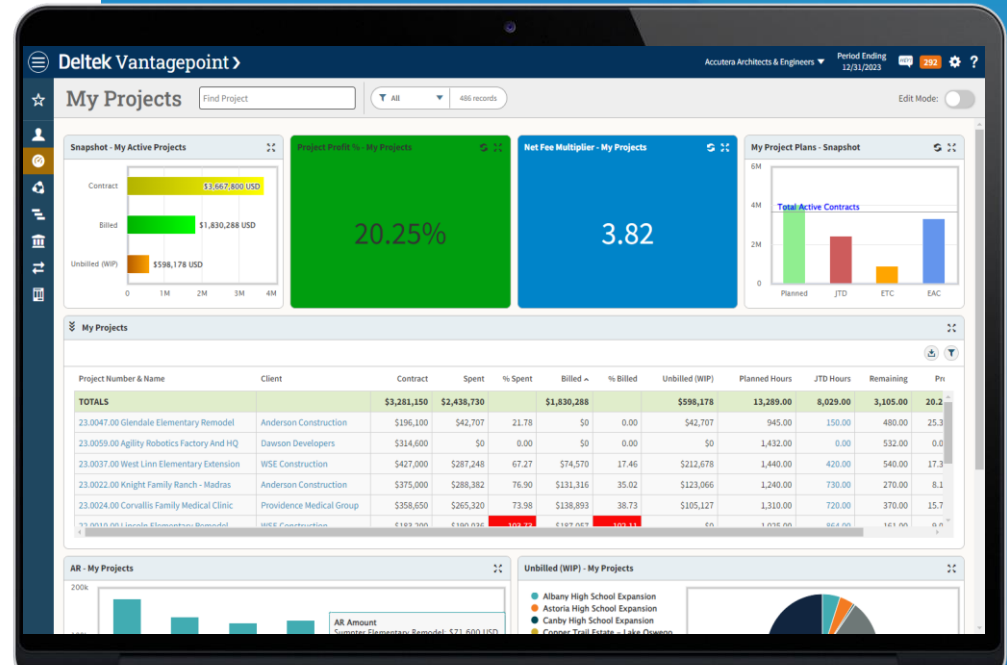
Vantagepoint Commitment

» Strong roadmap; solid strategy

» Vantagepoint will be unmatched in the market

» In totality, there is not a better product out there, purpose-built for your industry

» We are committed to you, your businesses and your industry

» All organizations will benefit from the value Vantagepoint brings

» Vantagepoint is an evolution that will help future-proof your business
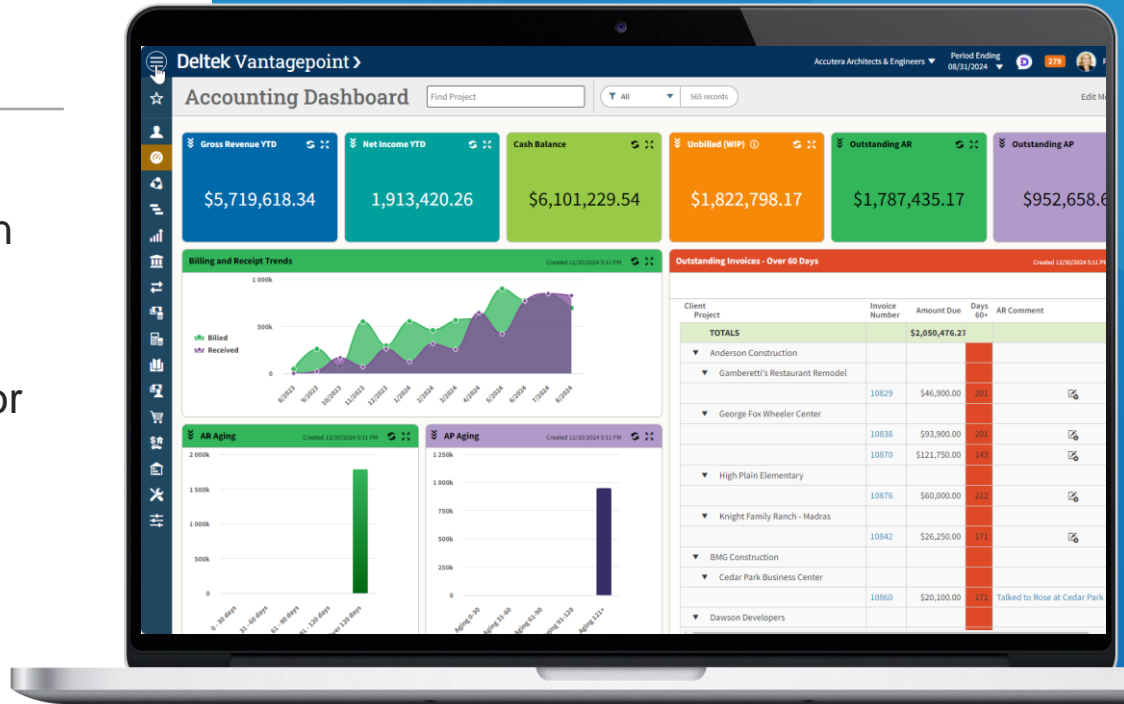
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Thank You!

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